

The Future of Software with AI

2025+



Successful Companies with Niche Datasets Become More Powerful and Valuable.

- Highly specialized data, proximity to problem, and domain expertise are required.
- Niches will become more and more specialized.

2022

ChatGPT

CURSOR
replit

Native Tooling Built to Leverage LLMs for Specific Use-Cases.

Tools will be built on top of these LLMs to enable everyone to use them. The barrier to entry (technical skill set, capital, network) will lower drastically.

- In the early 2000's, Youtube made content creation and thought leadership very accessible.
- Today, these tools are making app development very accessible. You don't need to know how to code to build a production-level application.

2015

OpenAI

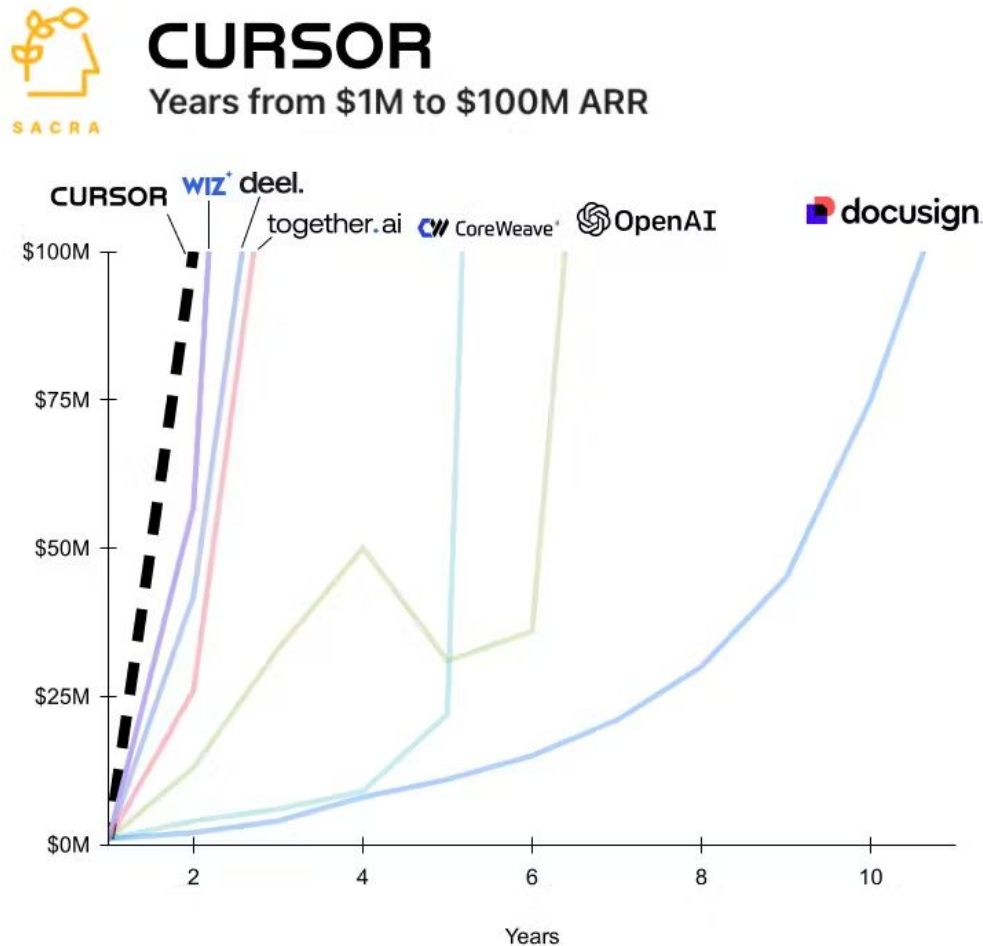
Grok

Gemini

Large Language Models (LLMs).

LLMs will compete for the broad use-cases. All things for everybody.

The Speed of Adoption



- Rapid adoption and integration will continue to speed up until change is the status quo.
- AI magic becomes normalized and commoditized within months not years.
- Continuous iteration, ease of use, and no learning curve, are now table stakes to be competitive.

MicroGiants will be the Future

MicroGiant: *A capital-efficient, AI-native company that scales with minimal employees, historically considered too small for venture but now made viable by automation and AI.*

Entities will achieve significant scale with minimal human teams due to AI leverage.

Timing

Q When do you pull the trigger?

A When the system does what you require to operate your business.

Q When do you change to a new system?

- A**
- When the company you are moving to offers a compelling upgrade.
 - Compelling = saves time, makes you money, gives you insights you have never had, or allows you to be better

Q Who do you trust to partner with?

A Choose the partner who shares:

- ✓ Your values ✓ Your outlook on innovation ✓ Your commitment to growth

“If you’re not passionate about the field you’re engaged in you won’t have the grit or perseverance to compete with those who are.”

- KEN GRIFFIN